



# FIRMAMENT



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## Private Equity Overview

Firmament provides control equity, minority equity and growth debt capital to lower-middle market businesses primarily in three core industry verticals: Technology, Healthcare and the Environment. Within these verticals, we make investments in service, software and specialty-manufacturing companies with significant scaling potential. We seek to be a value-added partner to entrepreneurs, management teams, and business owners, and curate solutions by deploying versatile capital in a user-friendly way.

## Investment Capabilities

We target companies with: (i) ARR between \$5 million and \$25 million; (ii) EBITDA between \$1 million and \$20 million; and (iii) enterprise values between \$20 million and \$300 million.

### USE OF PROCEEDS

- Leveraged Buyouts
- Acquisition Financings
- Refinancings
- Recapitalizations

### DEAL STRUCTURES

- Control Equity
- Minority Equity
- Unitranche Debt
- Last-Out & Junior Debt

### TARGETED POSITIONS

- Hold Levels of \$20 million to \$50 million
- Ability to increase Hold Sizes through Strategic Relationships

### TARGETED INDUSTRIES

Our team targets companies across a broad range of sectors, including:

#### Technology

- Supply Chain TMS
- WMS Software
- Intermodal Technology Solutions
- Business Intelligence Software
- Payments
- E-Government Services
- Regulatory Tech

#### Healthcare

- Revenue Cycle Management
- Payment Integrity
- Payor IT Tools
- Life Sciences Equipment
- Clinical Lab Services
- Home Care
- Workforce Management

#### Environment

- Utility Management
- Water & Wastewater
- Waste Management
- Air Management
- Environmental Services
- Agriculture
- Industrial Services
- Grid Hardening
- Remediation

## Representative Transactions



Representative Transactions reflect control equity positions in various Firmament Funds across each industry sector.

As of September 18, 2024