

### Overview

Firmament is a multi-strategy asset manager focused on investing equity and debt in small- and medium-sized enterprises. Firmament focuses on three core industry verticals: Technology, Healthcare and the Environment. Firmament's technology team makes investments in software and technology-enabled service and manufacturing businesses with significant scaling potential. We seek to be a value added partner to entrepreneurs, management teams, and business owners and curate solutions by deploying versatile capital in a user-friendly way.

## **Investment Capabilities**

We target companies with: (i) ARR between \$5 million and \$25 million; (ii) EBITDA between \$1 million and \$10 million; and (iii) enterprise values between \$20 million and \$200 million.

### **USE OF PROCEEDS**

- · Leveraged Buyouts
- · Acquisition Financings
- Refinancings
- Recapitalizations

#### **DEAL STRUCTURES**

- · Control Equity
- Minority Equity
- · Unitranche Debt
- · Last-Out & Junior Debt

#### TARGETED POSITIONS

- Hold Levels of \$20 million to \$50 million
- Ability to increase Hold Sizes through Strategic Relationships

#### TARGETED INDUSTRIES

Our technology team targets companies across a broad range of sectors, including:

- · Supply Chain TMS
- · WMS Software
- Intermodal Technology Solutions
- Automated Gate Systems
- Specialized 3PL Providers
- · Port & Marine Digitization

- Rail Terminal Digitization
- Business Intelligence Software
- Payments
- Financial Analysis
  Software
- E-Government Services
- · Regulatory Tech

- Edge Computing
- · Fulfillment Services
- Risk/Compliance Software
- · Visibility Software
- Inventory Planning Software
- · Supply Chain Finance
- Route Optimization Software

# Representative Transactions





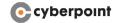






















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